

Sample Mark Scheme: P000330

| Q | Reading | Marks | Coverage & Range | F/MC/O |
|-------------------|--|-------|------------------|--------|
| Document 1 | | | | |
| 1 | <p>D</p> <p>to persuade people to book a holiday in the cottage</p> | 1 | 2.2.3 | F (MC) |
| 2 | <p>Any one from:</p> <ul style="list-style-type: none"> The language is written in positive terms (such as magical, sheltered, peaceful, lovely, warm cosy, perfect) Uses persuasive or descriptive language. <p>Accept similar wording.</p> | 1 | 2.2.3 | O |
| 3 | <p>Any two from:</p> <ul style="list-style-type: none"> Wood burners in the sitting room and dining room Inglenook fireplaces Towels Drier Wi Fi TV DVD <p>Accept similar wording.</p> | 2 | 2.2.1 | F |
| 4 | <p>Must focus on the location. Any two from:</p> <ul style="list-style-type: none"> some beautiful walks nearby easy access to Bodmin Moor easy access to some of Cornwall's finest coastlines for swimming or surfing. nearby Siblyback Lake, offers angling and water sports trout fishing available on local rivers. <p>Accept similar wording.</p> | 2 | 2.2.1 | F |

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| 5 | <p>Any one from:</p> <ul style="list-style-type: none"> No smoking: 1 mark. Some of them might be smokers: 1 mark Three bedrooms: 1 mark. Some people might not want to share a room: 1 mark The village is a mile away: 1 mark. They might not want to walk in to the village: 1 mark Off road parking for 1 car: 1 mark: They may arrive in more than one car: 1 mark No mention of mobile phone access: 1 mark. They may want to use their mobile phones: 1 mark Narrow lanes only suitable for small or medium sized cars: 1 mark They may have large cars: 1 mark Only one dog allowed: 1 mark. They may have more than 1 dog: 1 mark The stream may be dangerous for children: 1 mark <p>List is not exhaustive. Accept any functional response.</p> <p>The question is in two parts. Learners have to identify the disadvantage for 1 mark and the reason for the second mark.</p> | 2 | 2.2.5 | O |
| Document 2 | | | | |
| 6 | <p>A</p> <p>you use too much electricity</p> | 1 | 2.2.3 | F (MC) |
| 7 | <p>Any two from the following:</p> <ul style="list-style-type: none"> Staff will clean and prepare the cottage prior to arrival. 1 mark To send a reminder email about the balance and charge it to a credit card within 2 days. 1 mark To place an extra £200 on a credit card as a deposit which is refunded a week after departure, providing there are no charges. 1 mark To confirm an early check in or late checkout via email 2 days before arrival, if the request is accepted. 1 mark <p>Accept similar wording.</p> | 2 | 2.2.1 | O |

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| 8 | <p>Any two from the following:</p> <ul style="list-style-type: none"> • If you lose the keys you have to pay for a replacement set. 1 mark • You have to pay for any breakages. 1 mark • You won't get a refund if you cancel the holiday less than 90 days before the arrival date. 1 mark <p>Accept similar wording.</p> | 2 | 2.2.5 | O |
| 9 | <p>Any two from the following, but answers must be in learner's own words:</p> <ul style="list-style-type: none"> • Guests must pay for any and all damages. 1 mark • Guests will be charged £25 for every replacement set of keys. 1 mark • The owner is not liable for any damage or theft. 1 mark • For cancellations less than 90 days before the arrival date there will be no refunds. Guests will be liable for all of the cost. 1 mark • For cancellations more than 90 days before the arrival date, guests forfeit their deposit. 1 mark • Any extra cleaning must be paid for by the guest/there are no staff to clean the cottage midweek. 1 mark <p>Accept similar wording.</p> | 2 | 2.2.1 | O |

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| 10 | <p>An accurate description of the guests' responsibilities in the learner's own words.</p> <p>eg As a guest I would need to respect the rules and take care of the property and its contents.</p> <p>OR</p> <p>Abide by the booking terms and conditions.</p> <p>OR</p> <p>Any two from the following list:</p> <ul style="list-style-type: none"> to leave the cottage in the same condition as upon arrival respect the owner's home not smoke pay a deposit check out by 10am | 2 | 2.2.1 | O |
| Document 3 | | | | |
| 11 | <p>A</p> <p>Review 1: Garden</p> | 1 | 2.2.4 | F (MC) |
| 12 | <p>Two from the following (1 mark each up to 2 marks):</p> <ul style="list-style-type: none"> You have to buy more wood. It's very secluded. There are tight and winding lanes. It's difficult to find in the dark. There is awkward parking. It's cramped. It is damp and there is condensation. There is no phone. There is very poor mobile phone service. <p>Accept any functional response.</p> | 2 | 2.2.4 | O |
| 13 | <p>'Wonderful weather!' 1 mark</p> <p>It is ironic because it was not wonderful as it rained all the time and was very cold. 1 mark</p> <p>Accept similar wording.</p> | 2 | 2.2.4 | O |

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|----|---|-------|------------------|--------|
| 14 | <p>The positive points were about:</p> <ul style="list-style-type: none"> • There was a fire lit to welcome them. 1 mark • The cottage being good for dogs. 1 mark <p>Accept similar wording, but learners must use their own words.</p> | 2 | 2.2.2 | F |
| 15 | <p>They both say that parking was a real problem. 1 mark</p> <p>Gives a description of the parking issue. 1 mark</p> <p>Accept similar wording.</p> | 2 | 2.2.2 | F |
| 16 | <p>Accept the following possible answers.</p> <ol style="list-style-type: none"> 1. One of the reviews describes the cottage as cramped and having problems with damp and condensation, and not being very modernised. The owner's description of the cottage says that it has been fully modernised. 2. In the description of the cottage, it says that there is ample parking but two of the reviewers say that parking is awkward or difficult. <p>Learners must give correctly opposing views to gain these marks – 2 or 0</p> | 2 | 2.2.2 | O |
| 17 | <p>Learners should make a decision about whether or not they are going to recommend a stay in the cottage based on the information given in the scenario.</p> <p>Then they need to write a reasonable description of why they would, or would not, want to stay in the cottage based on what is written in the documents.</p> <p>Give 1 mark for valid recommendation that relates to outdoor activities. Give an additional mark that references the number in the party/features of the cottage (1 bathroom/parking etc).</p> | 2 | 2.2.5 | O |

| | |
|---------------------|-----------|
| Total marks: | 30 |
| Pass mark: | 22 |

Test Specification

| Skill standard | Coverage and range | No of questions | Total marks | Question type |
|--|--|-----------------|-------------|--|
| Select, read, understand and compare texts and use them to gather information, ideas, arguments and opinions | 2.2.1 Select and use different types of texts to obtain and utilise relevant information | 5 | 10 | 11 Fixed response marks (3 including multiple-choice (MC)) |
| | 2.2.2 Summarise information/ideas from different sources | 3 | 6 | |
| | 2.2.3 Identify the purposes of texts and comment on how meaning is conveyed | 3 | 3 | |
| | 2.2.4 Detect point of view, implicit meaning and/or bias | 3 | 5 | 19 Open response marks (O) |
| | 2.2.5 Analyse texts in relation to audience needs and consider suitable responses | 3 | 6 | |
| | | 17 | 30 | |

The assessment paper covers 100% of the coverage and range.